

Dear Friend,

Congratulations! You are about to become a social entrepreneur! Welcome to Human Nature UAE.

As a Human Nature UAE Dealer, we would like to offer you a choice between these two sample packs to help you get started.

	<p>My Bestsellers – includes 15 of our top selling products!</p>	<p>AED 300</p>	<p>one Tinted Lip Balm two 50ml Lotion one 50ml Baby Lotion one 50ml Baby Wash one 50ml Facial Wash one 100ml Face Toner one 50ml Feminine Wash</p>	<p>one Balm for All Seasons one 50ml Natural Shampoo one 50ml Natural Conditioner one 50ml Day Moisturizer one 50ml Night Moisturizer one 50ml Sunflower Beauty Oil one 50ml Pocket Hand Soap or 50ml Hand Sanitizer</p>
	<p>My Favorites – includes 10 of our customers' most favorite products</p>	<p>AED 270</p>	<p>one 50ml Lotion one 50ml Feminine Wash one 50ml Baby Lotion one 50ml Baby Wash one 50ml Facial Wash one 100ml Face Toner one 50ml Hand Sanitizer</p>	<p>one Balm for All Seasons one 50ml Day Moisturizer one 50ml Night Moisturizer one 50ml Natural Shampoo one 50ml Natural Conditioner one Tinted Lip Balm</p>

The sample packs are meant to function as product testers so your customers can experience firsthand the high quality of our products! The sample pack is meant to help you, as a new dealer, share the products with your prospective customers. The sample packs are not meant to be for selling.

Each starter pack includes **10 free copies** of the latest Human Nature UAE catalogue. Additional copies can be purchased for AED 3 each.

IMPORTANT:

Please email us at customerserviceUAE@humanheartnature.com with the following information:

1. The full name you used when you signed up for account at humanheartnature.com/ae.
2. Your choice between the My Bestsellers and My Favorites sample packs.
3. A copy of the following identification:
 - For expats/non-locals: copy of passport with visa page, Emirates ID, labor card
 - For locals: Emirates ID and company ID (if employed)
4. The second page of this form, which list the Dealer Agreements, with your signature.

INDEPENDENT DEALER AGREEMENT

This Agreement, made this ____ day of _____, year ____ between Natural Essence and _____ (Dealer) WITNESSETH THAT:

Natural Essence agrees that the Dealer may purchase the products of Human Nature at prices determined by Natural Essence, subject to Natural Essence's policies regarding sales, marketing and payment.

The Dealer represents and warrants that all the information he/she has given in this Application Form and Agreement is true and accurate. Natural Essence will assign a Customer Code which will also be the Dealer's ID Number, upon validation of the information provided by the Dealer Applicant in the Registration Form, as well as upon validation of the copy of personal Identification cards provided by the Dealer Applicant.

The Dealer agrees and commits to support the Advocacies of Human Nature of being pro-Country, pro-Poor, and pro-Environment.

Natural Essence agrees to provide the Dealer with a **20% discount** on the next purchase and onwards, upon registration. The Dealer agrees to maintain a minimum average purchase level of 350 AED a month net of dealer discount in order to continuously avail of discounts. Should the Dealer fail to maintain the average monthly purchases of AED 350 per month for a period of 3 months, his/her discount will be discontinued but he/she can avail of the products at regular selling price. His/Her discount can be re-instated once his/her purchases reach the required Dealer's average monthly volume, again, of AED 350. The evaluation period to bring the discount back is at the end of the month where the purchases were made.

Natural Essence will provide product knowledge and dealership training to new Dealers in a group training schedule.

The Dealer agrees to pay for all his/her purchases in accordance with the payment policies of Natural Essence without the need for the latter to demand payment.

Natural Essence, its officers and employees will not be held responsible for any claim, expense, liability, suit or demand arising from the Dealer's conduct of his/her business as an individual dealer.

The Dealer agrees to immediately inform Natural Essence of any change in his/her personal information given in this Application Form.

The Dealer agrees to sell all products bought from Natural Essence only at the suggested retail prices set by Natural Essence which are current at the time of sale.

The Dealer agrees NOT to sell Human Nature products in or to retail stores, supermarkets or other fixed places of business without prior written permission from Natural Essence.

The Dealer agrees TO STORE THE PRODUCTS AWAY FROM SUNLIGHT AND BELOW 35 DEGREES CENTIGRADE TO PRESERVE THE QUALITY OF THE PRODUCTS. Failure to do so will cause irreparable damage to the products such as loss of fragrance, separation or discoloration since the products do not contain chemical stabilizers or emulsifiers.

The Dealer agrees to never leave the products in the vehicle or any other place that may be subject to heat, and to accept liability for any change in the quality of products not properly stored in accordance with these directions.

The Dealer agrees to allow use of his/her name for publication from time to time in company documents, merchandising and other material especially in relation to sales figures and performance tables, as part of his/her testimonial on his/her good experiences on the use of the product or on his/her experience as a Dealer.

Natural Essence and the Dealer agree:

- a) That this Dealer Agreement does not make the Dealer an employee of Natural Essence or Human Nature. The Dealer is an independent business person, but is a member of the Natural Essence Dealers' Circle, wherein he/she is given regular updates on Human Nature products and promotions.
- b) That this Agreement does not give the Dealer authority to enter into any agreement or contract with any party by representing himself/herself as an employee or agent of Natural Essence or commit Natural Essence nor Human Nature to any contract or agreement with any third party.
- c) The business office of Natural Essence will not release any purchases to the Dealer but will accept Dealer's orders. The Dealer may also send orders to Natural Essence thru email: customerserviceUAE@humanhearthnature.com. All Dealer's orders will be delivered to the Dealer's shipping address via a designated Courier by Natural Essence, and be paid at COD to the Courier.
- d) That this Agreement does not confer authority to the Dealer to use any of the trademarks or trade names owned by the manufacturer of Human Nature, Gandang Kalikasan, Inc, nor the brand name Human Nature, nor of Natural Essence.
- e) That the Dealer will abide by all policies of Natural Essence which may change from time to time.
- f) That Natural Essence may change its prices, commission, incentive and credit policies with regard to the Dealer and may reduce or cancel discounts or other benefits without prior notice.
- g) That Natural Essence has the right to terminate the Dealer's benefits in case the Dealer will be found to have violated or misrepresents/misuse the advocacies and policies of Human Nature and Natural Essence. That either party may terminate this Agreement, with or without due cause, at any time upon notice to the other. Upon termination, all monies owed by Dealer shall become immediately due and payable
- h) That in case of dispute arising directly or indirectly from this Agreement, settlement shall be pursued by either Arbitration or through the proper courts at the option of Natural Essence in UAE.
- i) That this Agreement supersedes any prior agreements between Natural Essence and the Dealer.

AGREEMENT SIGNED BY:

AUTHORIZED HUMAN NATURE DEALER, UAE

NATURAL ESSENCE AUTHORIZED REPRESENTATIVE

Natural Essence is the exclusive distributor of Human Nature in UAE

